

# 2020 RESULTS PRESENTATION AND ACTIVITY UPDATE





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## INDEX

- 1. 2020 OPERATING PERFORMANCE
- 2. 2020 FINANCIAL PERFORMANCE
- 3. SPANISH ECONOMY & MARKET INFORMATION UPDATE
- 4. ANNEX: PORTFOLIO OVERVIEW



#### HIGHLIGHTS

105 LEASES SIGNED IN 2020 WITH A RELETTING SPREAD OF +15.11% (+6.93% ON STABILIZED ASSETS)

DECREASE IN OCCUPANCY DUE TO NEW STOCK COMING TO THE MARKET AND STRINGENT VBARE'S REQUIREMENTS

INCREASE OF GRI +11.1% vs. 2019

INCREASE OF RENT DEFAULTS POST COVID BUT STILL LIMITED AND ACTIVELY MANAGED

14 UNITS SOLD IN 2020 WITH A GROSS PROFIT ABOVE GAV 1 OF 4.5% AND A FREE CASH FLOW OF €1.3mn

€4.3mm NET CONSOLIDATED LOSS (DUE TO DECREASE IN GAV 1, CAPEX INVESTED AND UNITS UNDER REFURBISHMENT)

STRONG CASH POSITION WITH STABLE LTV 34.2%



## 2020 LEASING PERFORMANCE





20

RENEWALS

**NEW CONTRACTS** 

85



+19.92%

+13.63%

RENEWALS

**NEW CONTRACTS** 

**+6.93%** RELETTING SPREAD IN 2020 OF STABILIZED UNITS

## STRONG LEASING ACTIVITY AND RELETTING SPREAD

ALTHOUGH WEAKER THAN 2019

<sup>&</sup>lt;sup>1</sup> Number of leases signed in 2020 include 13 parking units

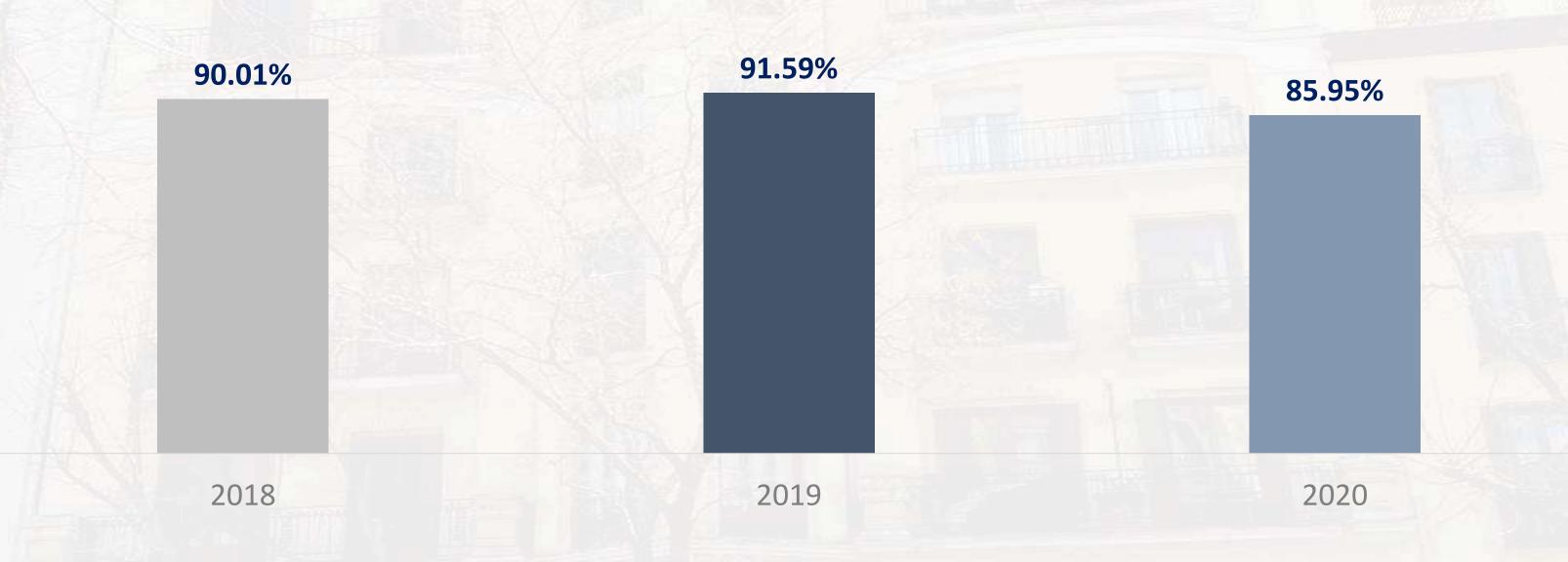
<sup>&</sup>lt;sup>2</sup> Number of leases signed in 2019 include 1 parking unit

<sup>&</sup>lt;sup>3</sup> Average Gross Occupancy calculated over Stabilized Assets (Stabilized Assets are those assets that do not require significant capex investments and are mostly leased at market rents) and without vacant units for sale

#### 2020 OCCUPANCY OVERVIEW







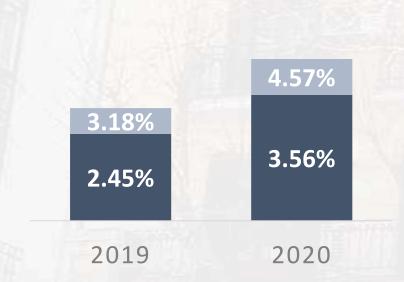
# OCCUPANCY NEGATIVELY IMPACTED BY WEAK DEMAND, CONTINUOUSLY GROWING SUPPLY

## OVERALL PORTFOLIO LEASE RENTS COLLECTION UPDATE 1

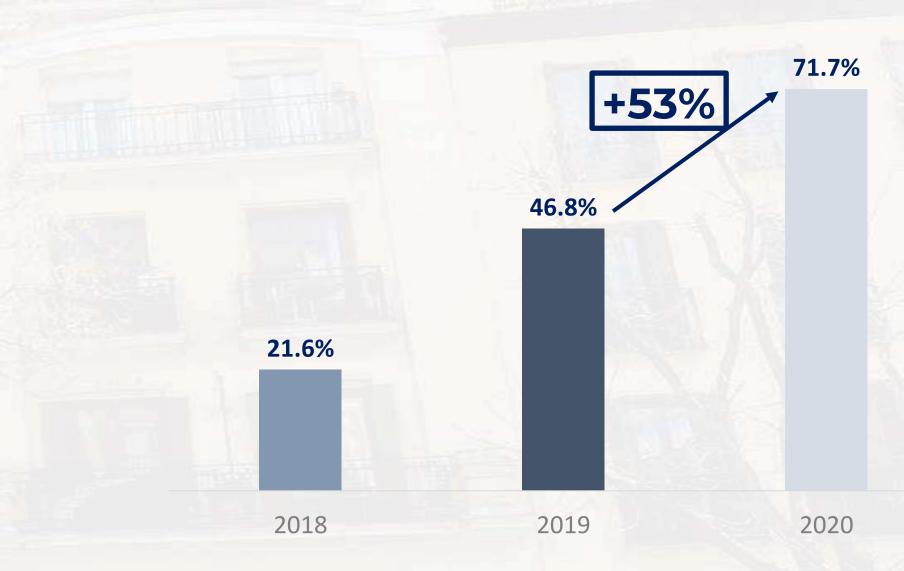




■ Net Debt <sup>2</sup> ■ Gross Debt <sup>3</sup>



# % GRI COVERED BY DEFAULT INSURANCE AND BANK GUARANTEES



SIGNIFICANT (BUT CONTROLLED) DEFAULT INCREASE SINCE APRIL DUE TO CURRENT ECONOMIC SITUATION

71.7% OF GRI PROTECTED BY DEFAULT INSURANCE OR BANK GUARANTEES

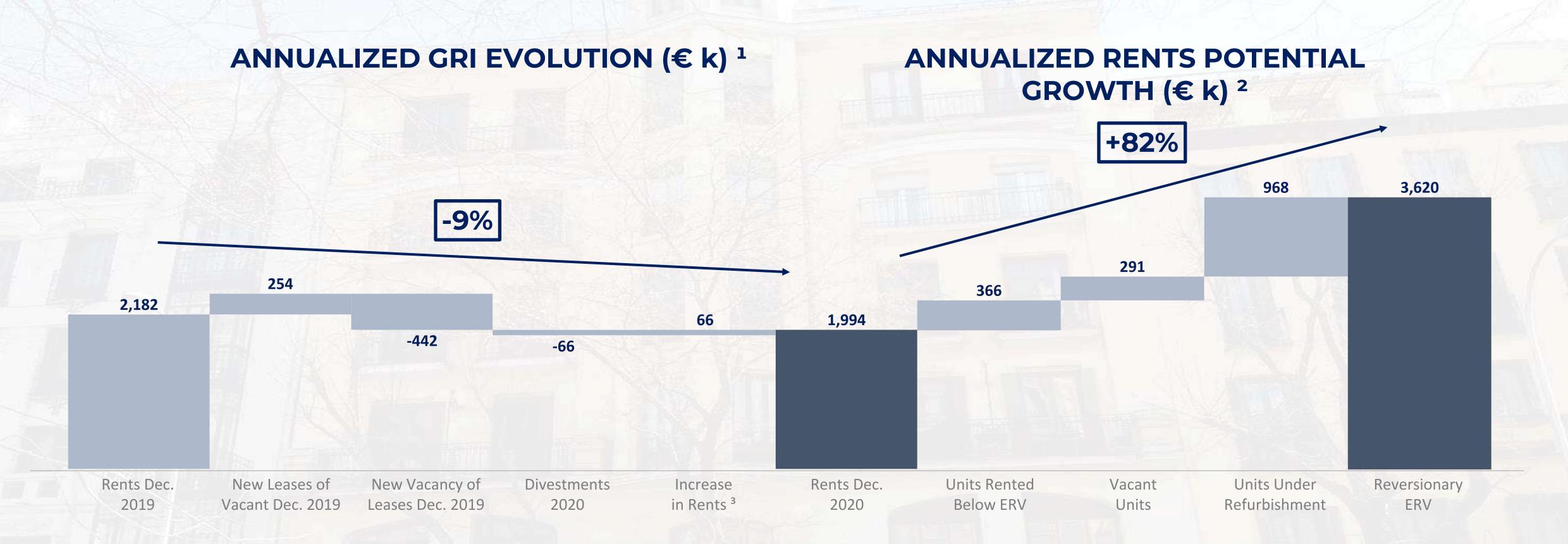
<sup>&</sup>lt;sup>1</sup> Information updated as of March 10<sup>th</sup>, 2021

<sup>&</sup>lt;sup>2</sup> Ratio corresponds to default rate post default insurance payments

Ratio corresponds to default rate post default insurance payments
 Ratio corresponds to default rate pre default insurance payments

#### 2020 YEAR-END RENTAL ANALYSIS





## DECREASE IN RENTS FROM 2019 DUE TO OCCUPANCY

82% POTENTIAL RENTS INCREASE

<sup>&</sup>lt;sup>1</sup> Annualized GRI is calculated on December 2019 and December 2020 annualized lease rents

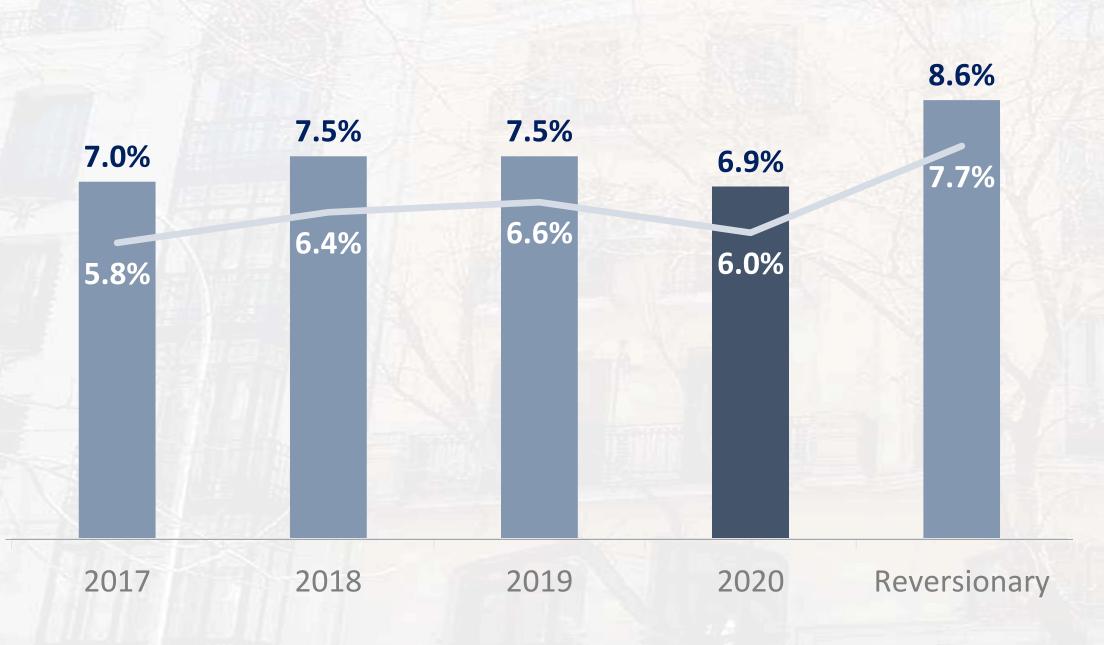
<sup>&</sup>lt;sup>2</sup> Potential Annualized Rent is based on the Company's estimated ERV (Estimated Rental Value) as of December 31, 2020 <sup>3</sup> Increase in Rents corresponds to those units that were leased at December 31, 2019 and have been renewed or leased to a new tenant

#### 2020 YEAR-END YIELD ANALYSIS



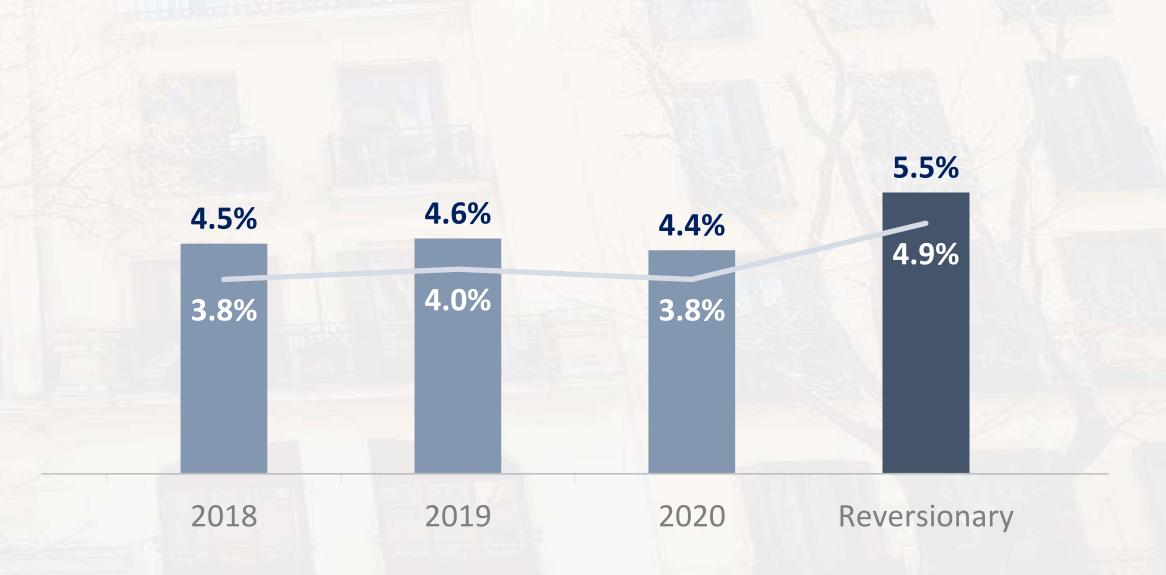


GROSS YIELD NET YIELD



## YIELD ON GROSS ASSET VALUE OVER STABILIZED ASSETS 2

■GROSS YIELD —NET YIELD



SOLID YIELD ALTHOUGH CURRENTLY IMPACTED BY OCCUPANCY

BUT WITH STRONG GROWTH PERSPECTIVES

<sup>&</sup>lt;sup>1</sup> Total Invested Capital includes Total Acquisition Price, Total Transaction Costs and Total Accumulated CAPEX <sup>2</sup> GAV is based on Savills Aguirre Newman Valoraciones y Tasaciones S.A.U. external independent appraisal



#### 2020 OPERATIONAL PERFORMANCE: DIVESTMENTS

€2.0mn SALES EXECUTED IN 2020 WITH EXCELLENT RETURNS

UNLEVERED IRR 16% AND MOIC 1.91x (4.5%>GAV & €1.3mn FREE CF)





15.95%
UNLEVERED IRR

1.91x
UNLEVERED MM







#### STAND-ALONE PROFIT & LOSS ACCOUNT (€ k) <sup>2</sup>

Profit (Loss) for the period attributable to the shareholders

	December 31, 2020	December 31, 2019	Variation
Gross Rental income	1,868	1,715	9.0%
Other operating income	22	25	-10.7%
Property Operating expenses	-520	-487	6.8%
Gross profit	1,371	1,253	
Capital Gains on sales	805	111	628.0%
Net result from real estate operations	2,176	1,364	1 -3
Personal expenses	-505	-509	-0.8%
General and administrative expenses	-1,451	-1,338	8.4%
EBITDA	220	-483	-4/1/
Investment Properties amortization	-229	-174	31.3%
Profit (Loss) for the period	-9	-658	en T
Finance result	-353	-290	21.6%

-362

-948

## POSITIVE EBITDA FIRST TIME FROM INCEPTION THANKS TO

## CAPITAL GAINS ON SALES

<sup>&</sup>lt;sup>1</sup> Profit and Loss Account according to Spanish GAAP

<sup>&</sup>lt;sup>2</sup> Stand-Alone Profit and Loss Account does not include financial information of the subsidiary VBA SUB 2018, S.L.U.

#### 2020 CONSOLIDATED PROFIT & LOSS ACCOUNT 1



#### **CONSOLIDATED PROFIT & LOSS ACCOUNT (€ k)**

	December 31, 2020	December 31, 2019	Variation
Gross Rental income	2,037	1,833	11.1%
Other operating income	22	26	-15.4%
Property Operating expenses	-597	-553	8.0%
Gross profit	1,462	1,306	11.9%
Realize gain (Loss) and change of fair value on investment properties	-3,316	4,384	-175.6%
Net result from real estate operations	-1,854	5,690	
Personal expenses	-505	-509	-0.8%
General and administrative expenses	-1,440	-1,358	6.0%
Profit (Loss) for the period	-3,799	3,823	10-
Finance result	-457	-389	17.5%
Profit (Loss) for the period attributable to the shareholders	-4,256	3,434	
Basic and diluted earnings per share (Euro)	(1,19)	1,19	

11% GRI INCREASE MAINLY DUE TO 2019 YEAR-END ACQUISITIONS

SLIGHT NOI MARGIN¹ IMPROVEMENT BUT
STILL LACKED BY VACANCY AND UNITS
UNDER REFURBISHMENT

CONSOLIDATED P&L ACCOUNT IMPACTED BY FAIR VALUE ADJUSTMENT,

LOWER OCCUPANCY AND UNITS UNDER REFURBISHMENT





ASSETS (€ k)

December 31, 2020 December 31, 2019

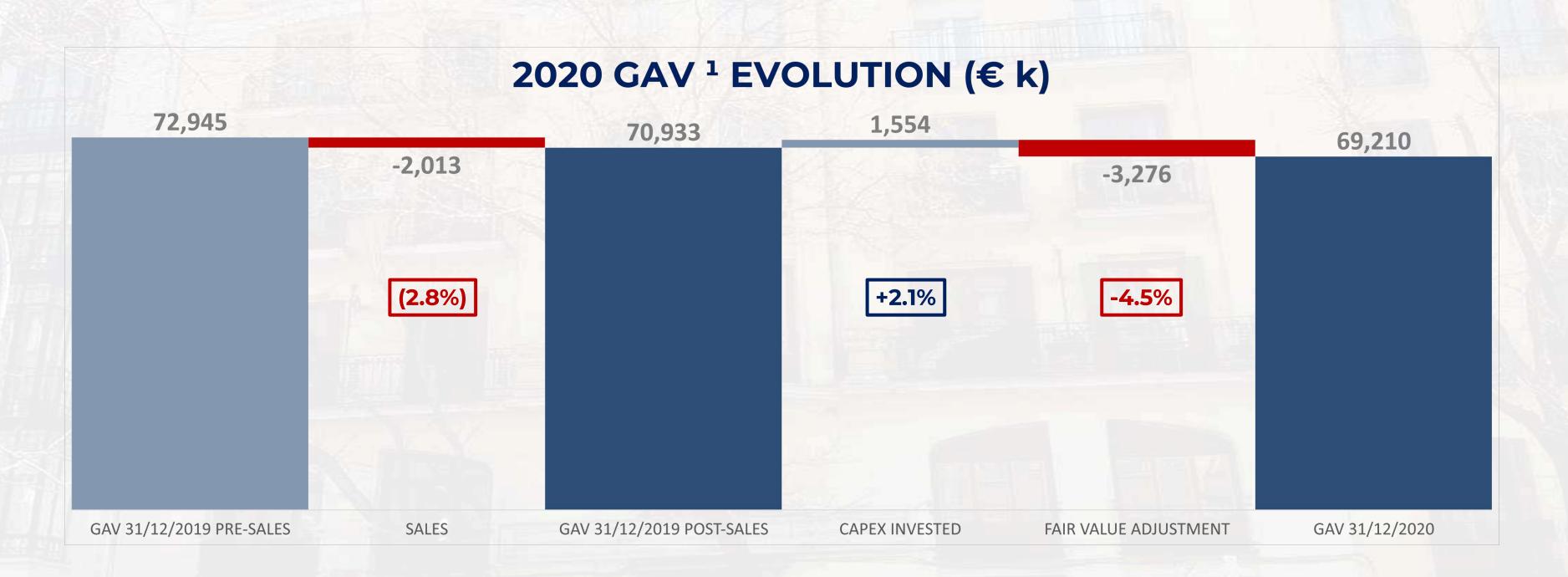
Non- Current Assets	69,459	73,113
Property, plant and equipment	35	4
Investment properties	69,210	72,945
Non - Current financial assets	214	164
Current Assets	4,065	2,938
Advance to suppliers	56	44
Trade and other receivables	301	115
Trade debtors	156	53
Other receivables from Public Administrations	145	62
Short term accruals	44	50
Cash and cash equivalents	3,664	2,729
Total Assets	73,524	76,051

## STRONG BALANCE SHEET WITH A STRONG CASH POSITION





# 2.43% LIKE FOR LIKE PORTFOLIO DEPRECIATION DUE TO COVID IMPACT BASED ON EXTERNAL INDEPENDENT APPRAISAL



OVERALL GAV DECREASE OF 5.1% INCLUDING SALES





#### LIABILITIES (€ k)

December 31, 2020 December 31, 2019

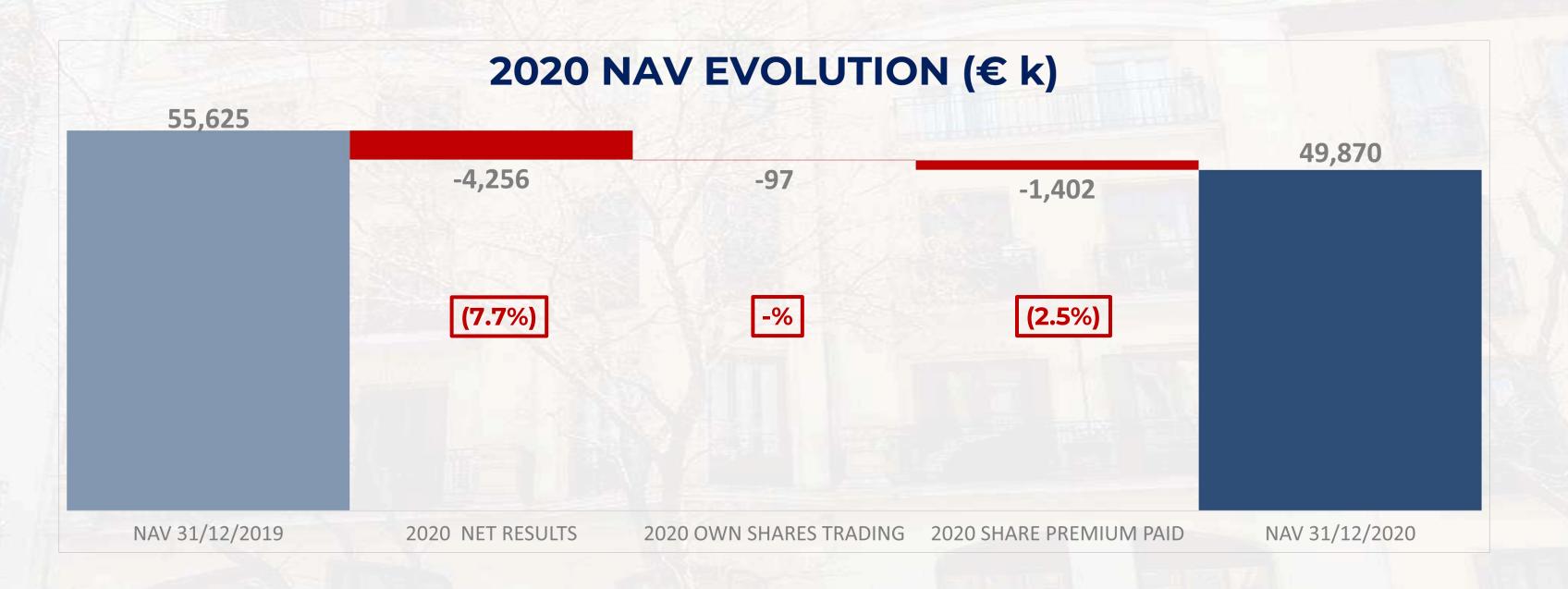
49,870	55,626
18,049	18,049
20,605	22,007
-518	-420
11,734	15,990
22,350	19,373
22,350	19,373
22,024	18,948
326	425
1,304	1,052
624	493
624	493
680	559
589	393
14	23
37	52
35	70
5	21
73,524	76,051
	18,049 20,605 -518 11,734 22,350 22,350 22,024 326 1,304 624 624 680 589 14 37 35 5

## MODERATE LEVERAGE IN LINE WITH PREVIOUS YEARS





## 10.3% NAV DECREASE IN 2020 DUE TO:

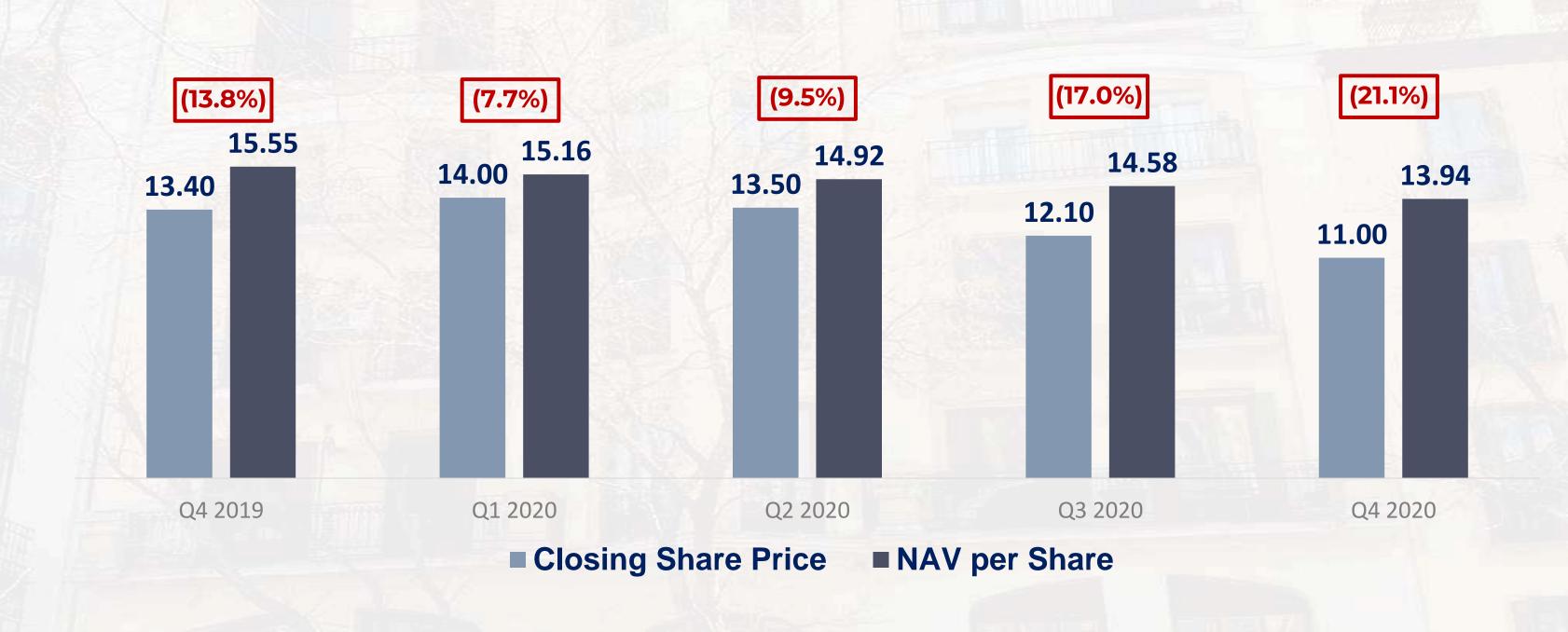


€4.3mn NET CONSOLIDATED LOSS (€ 1.19 PER SHARE)

€1.4mn SHARE PREMIUM DISTRIBUTED (€ 0.422 PER SHARE)

## VBARE NAV PER SHARE Vs. SHARE PRICE

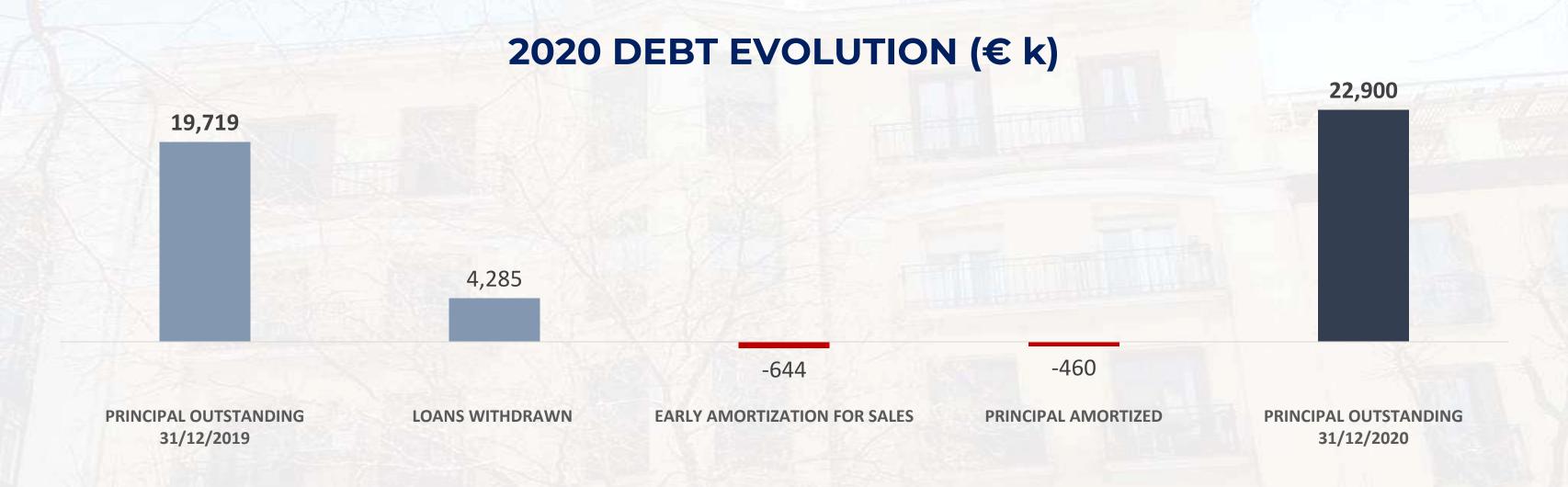




INCREASE IN GAP BETWEEN SHARE PRICE AND NAV
MAKING VBARE AN APPEALING INVESTMENT OPPORTUNITY







## 3 NEW LOANS (€1.1mn) FORMALIZED IN 2020

(€300k NOT WITHDRAWN AT DEC.31, 2020)

## €3.5mn LOAN SIGNED IN 2019 AND WITHDRAWN IN 2020

(€500k STILL PENDING TO WITHDRAWN)

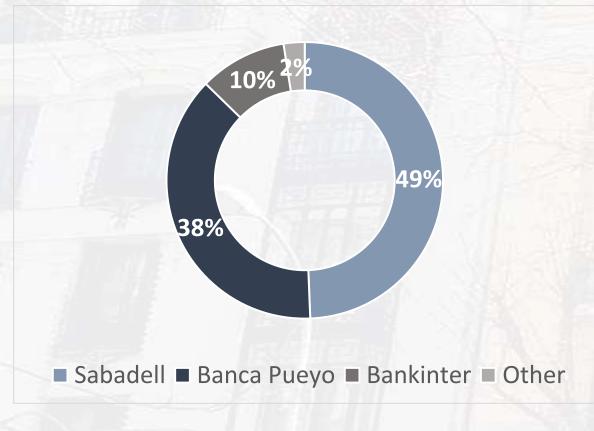
## €1.1mn PRINCIPAL AMORTIZED IN 2020

(€644k EARLY AMORTIZED DUE TO ASSET SALES)

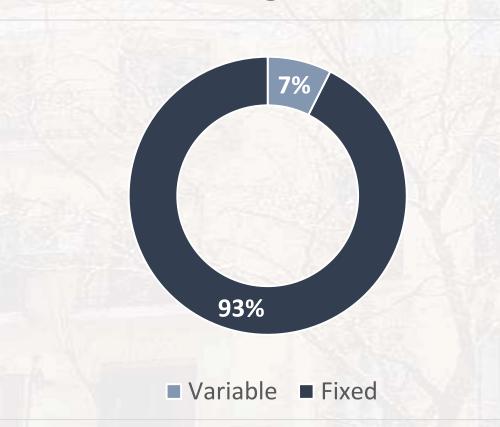
## FINANCING INFORMATION



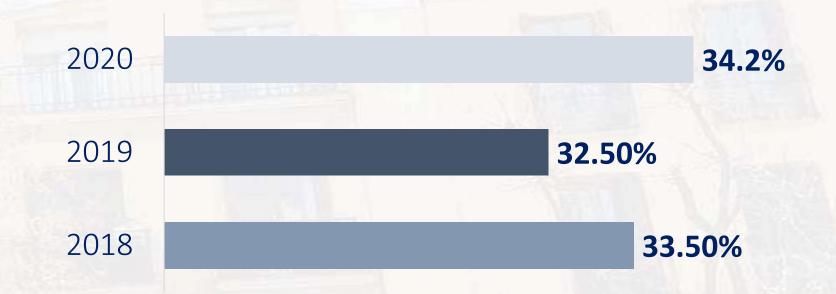
#### OUTSTANDING DEBT BY INSTITUTION



# MORTGAGE LOANS INTEREST RATE



#### LOAN TO VALUE 1



1.75%

PORTFOLIO AVERAGE
INTEREST RATE

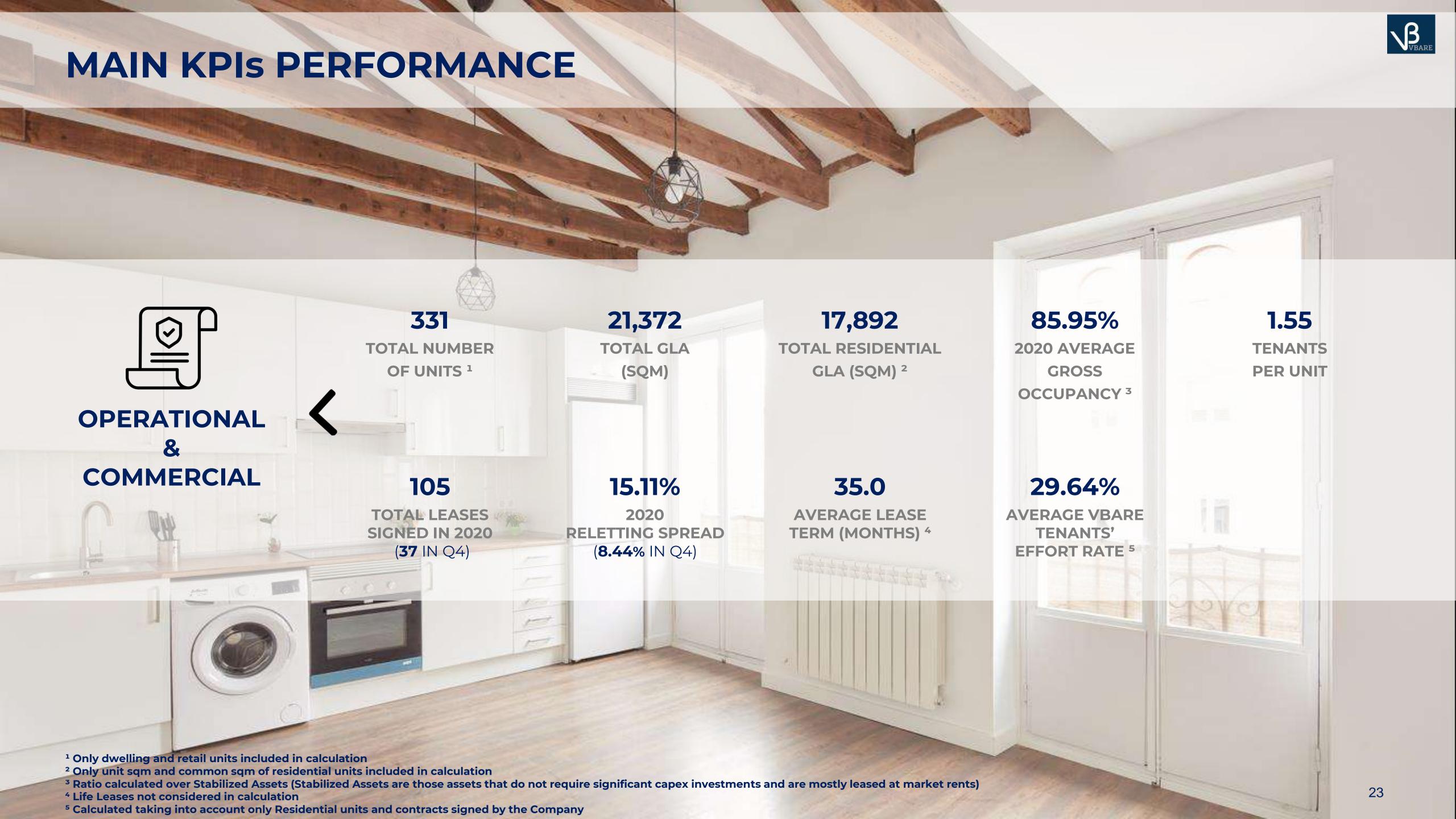
15.5 YEARS
PORTFOLIO AVERAGE

**LOANS MATURITY** 

LOW LTV OF 34.20% LTV

(€0.8mn LOANS AND €1.1mn CREDIT LINES NOT WITHDRAWN)





### MAIN KPIS PERFORMANCE





CORPORATE

€ 2.0mn

CURRENT ANNUAL PASSING RENT

€ 12.77

MONTHLY PASSING
RENT PER
RESIDENTIAL SQM <sup>1</sup>

€ 668

MONTHLY PASSING RENT PER RESIDENTIAL UNIT <sup>1</sup> € 3.6mn

ANNUAL REVERSIONARY RENT

<

€ 51.2mn

TOTAL INVESTED CAPITAL 2

€ 2,395

TOTAL INVESTED
CAPITAL <sup>2</sup>
PER SQM

€ 69.2mn

2020 GAV € 3,238

2020 GAV PER SQM

€ 4.3mn

2020 NET CONSOLIDATED LOSS € 1.19

2020 NET
CONSOLIDATED LOSS
PER SHARE

€ 49.9mn

2020 EPRA NAV € 13.94

2020 EPRA NAV PER SHARE 34.2%

LOAN TO VALUE

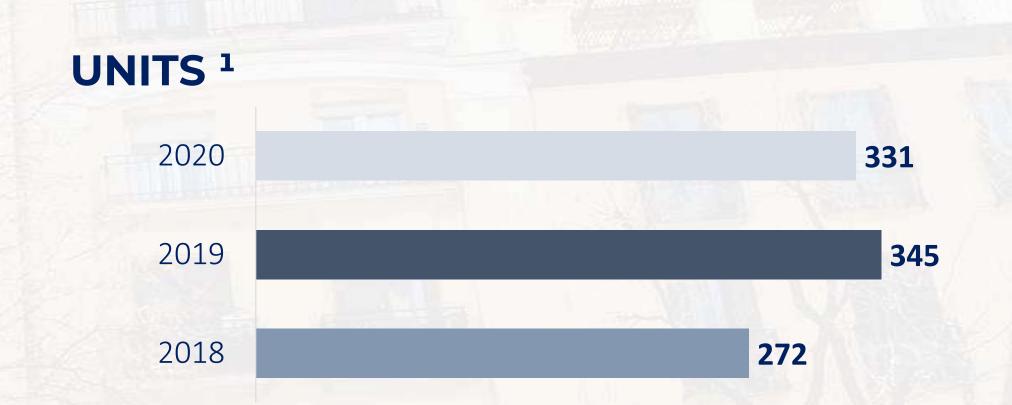
<sup>&</sup>lt;sup>1</sup> Life Leases not considered in ratio

<sup>&</sup>lt;sup>2</sup> Total Invested Capital includes Total Acquisition Price, Total Transaction Costs and Total Accumulated CAPEX of the units VBARE owns at September 30, 2020

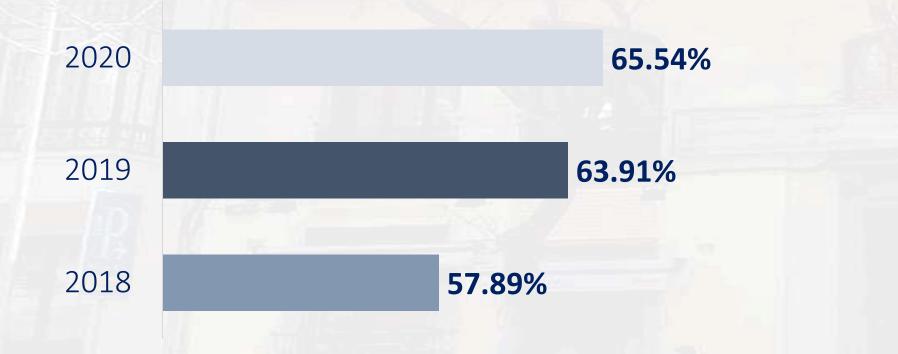
#### 2020 OPERATIONAL PERFORMANCE



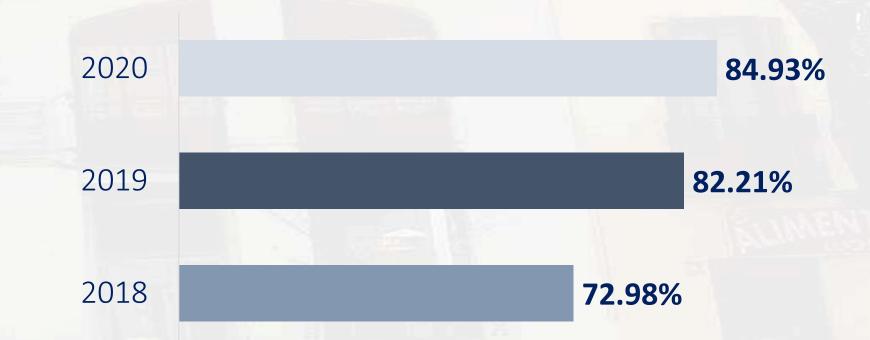




#### MADRID CITY CENTER INSIDE M30<sup>2</sup>



#### BUILDING OWNERSHIP > 50% <sup>2</sup>

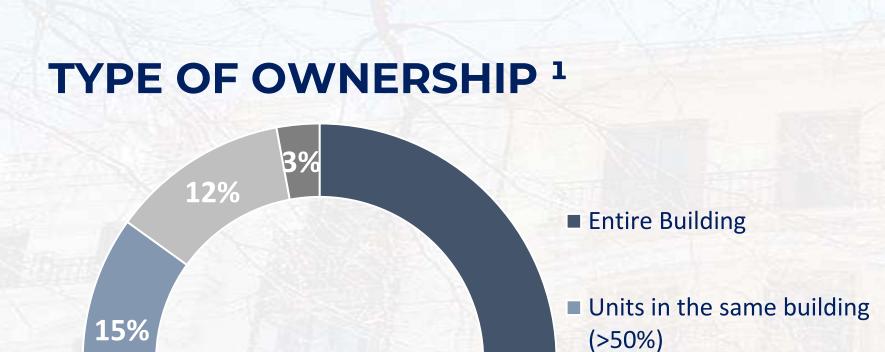


<sup>&</sup>lt;sup>1</sup> Only Residential and Retail units taken into account (no Parkings nor Storages)

<sup>&</sup>lt;sup>2</sup> Calculated as a % of GAV, based on Savills Aguirre Newman Valoraciones y Tasaciones S.A.U. external independent appraisal

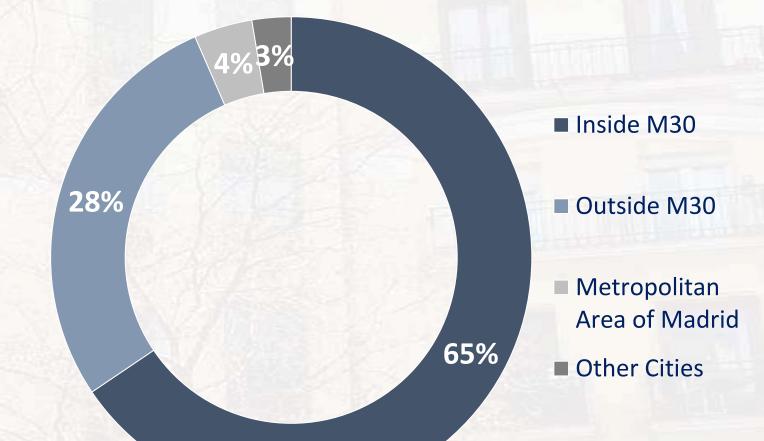
## PORTFOLIO DESCRIPTION AND LOCATION



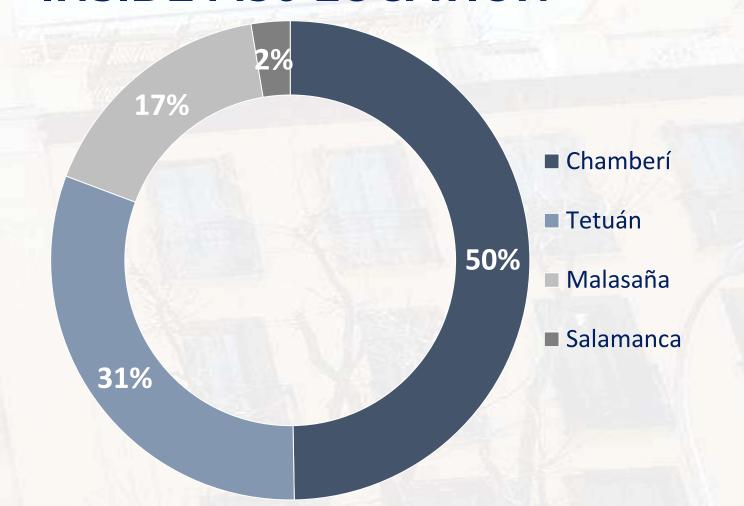


**70%** 





#### INSIDE M30 LOCATION 1

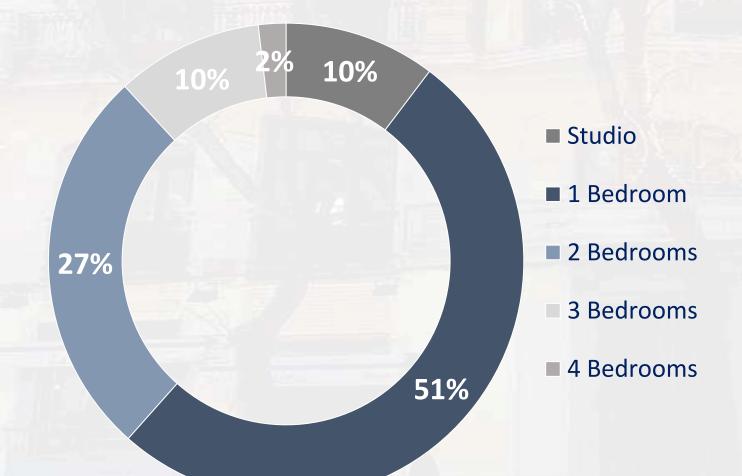


#### NUMBER OF BEDROOMS

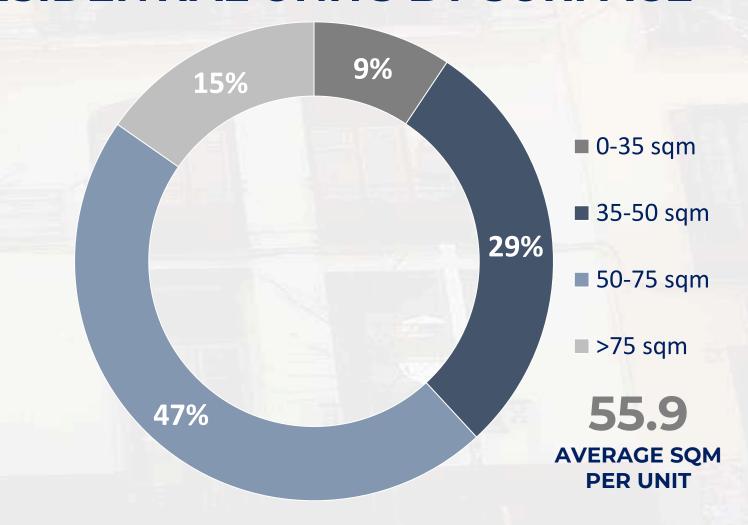
■ Units in the same building

(<50%)

■ Scattered Asset



#### RESIDENTIAL UNITS BY SURFACE



## PORTFOLIO GALLERY



